### Overview

- 11 communication formats
- Discussion guide for internal learning
- Communicate results

### Communication formats

- When would this strategy be effective? When would it not be effective?
- Consider: relevant stakeholders, reasons for communicating, and timeframe

## Promote internal learning

- Who did we serve?
- How well were they served?
- What did we learn from looking at this data?
- What do we intend to change, if anything, as a result of this data?

# Communicating Value in Tough Times

- Needs vs. solutions
- Based on solid evaluation
- Social or economic impact

#### References

- Ebrahim, A. (2005). Accountability myopia: Losing sight of organizational learning. Nonprofit and Voluntary Sector Quarterly, 34(1), 56-87.
- Patton, M. (2008). Utilization-focused evaluation (4th ed.). Thousand Oaks, CA: Sage Publications
- Preskill, H. & Russ-Eft, D. (2005). Building evaluation capacity: 72 activities for teaching and training. Thousand Oaks, CA: Sage Publications